



State of California
Employment Training Panel

Training Proposal for:
GreSean Industries, Inc.

Agreement Type: Small Business

Agreement Number: ET09-0314

Panel Meeting of: **October 17, 2008**

ETP Regional Office: **San Diego**

Analyst: C. Robinson

CONTRACTOR:

- Type of Industry: Manufacturing:
Priority Industry: ☒ Yes ☐ No
- Contractor's # of Full-Time Employees
 - California: 51
 - Worldwide: 51
 - Number to be trained: 40
- Turnover Rate: 19.7%
- Repeat Contractor: ☐ Yes ☒ No

CONTRACT:

- Training Project Profile: Priority/Retrainee
- ETP Funding Amount: \$62,400
- In Kind Contribution: \$59,040
- Average Cost per Trainee: \$1,560
- Post Retention Wage: \$14.02
- Health Benefits: N/A
- Occupations to be Trained: Owners, Managers/Supervisors, Administrative Staff, Production Staff
- Training Menu:
 - ☐ Business skills ☒ Literacy skills
 - ☐ Commercial skills ☐ Management skills
 - ☐ Computer skills ☒ Manufacturing skills
 - ☒ Cont. Improvement ☐ Other:
- Range of Hours: 8 - 60 Weighted Average: 60
- Multiple Job Numbers: ☐ Yes ☒ No

- County(ies) Served: Orange
- Union Representation: ☐ Yes ☒ No
- Subcontractor: To Be Determined
- Third Party Services: N/A

INTRODUCTION

Established in 1985, GreSean Industries, Inc. (GreSean) is a manufacturer of custom finished carpentry, millwork, casework, and solid surfaces. Major customers include construction companies and builders for the public safety, retail, and healthcare industries throughout southern California. The company's goals include increased customer satisfaction through improved product quality and production streamlining efforts.

GreSean proposes delivery of formal Class/lab training to upgrade the skills of both frontline workers and management staff. Teamwork and communication skills, including literacy skills for non-English speaking employees, will provide customers with better customer service. The implementation of problem solving techniques and lean manufacturing practices will streamline production work flow, reduce scrap/waste, and improve product quality to assist the company with a transition to a high performance workplace.

RECOMMENDATION

For the reasons set forth above, staff recommends approval of this proposal.